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# Energy Productivity in the Southeast

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North Carolina Sustainable Energy Association

Making Energy Work: Building a Sustainable  
Energy Economy in the Southeast

Raleigh, NC

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# Outline

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- Energy Productivity in the Southeast
- Introduction to National Action Plan for Energy Efficiency

# Energy Productivity

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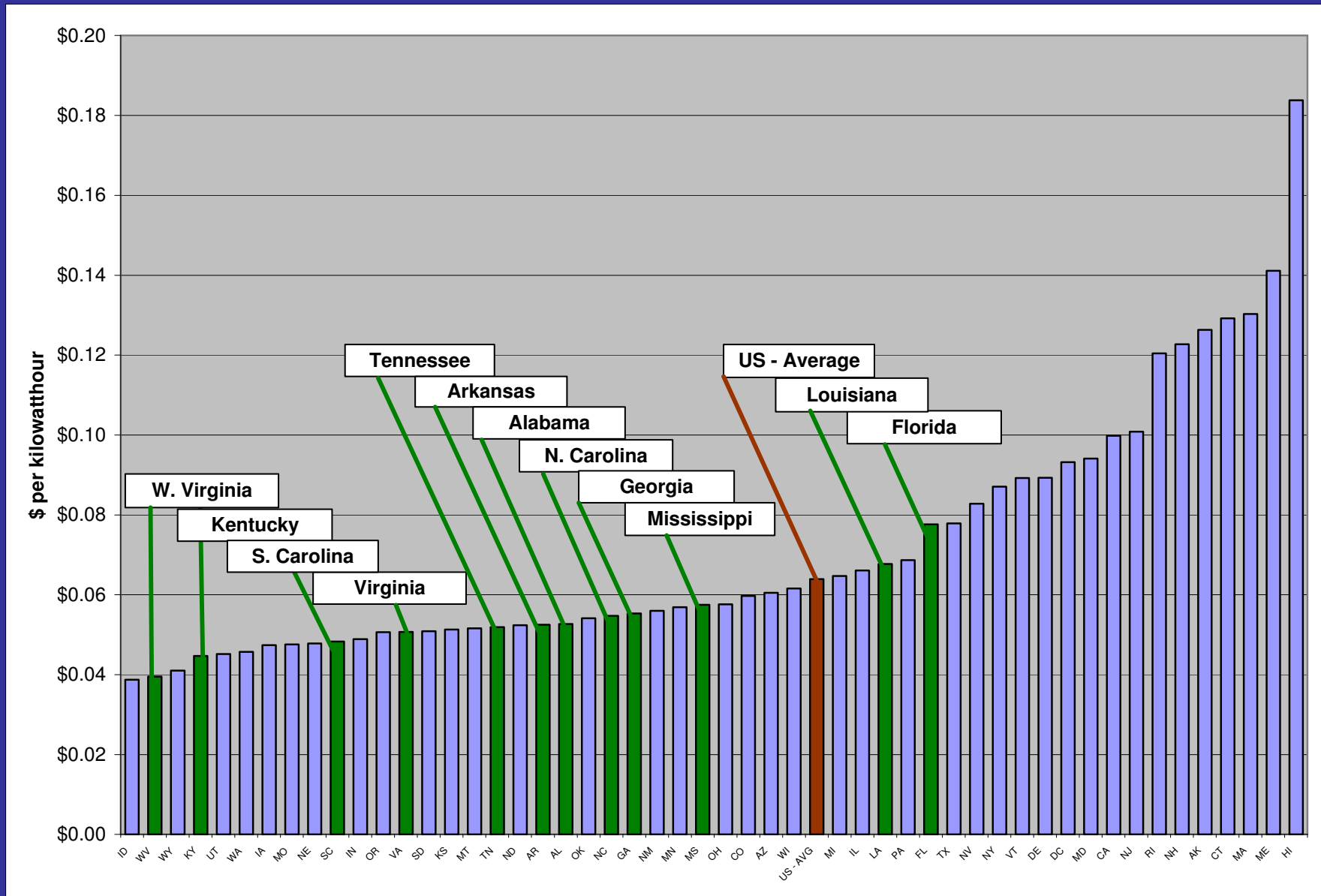
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## Conventional Wisdom:

The coupling of low electric rates with other regional advantages makes the Southeast one of the top business climates in the U.S.

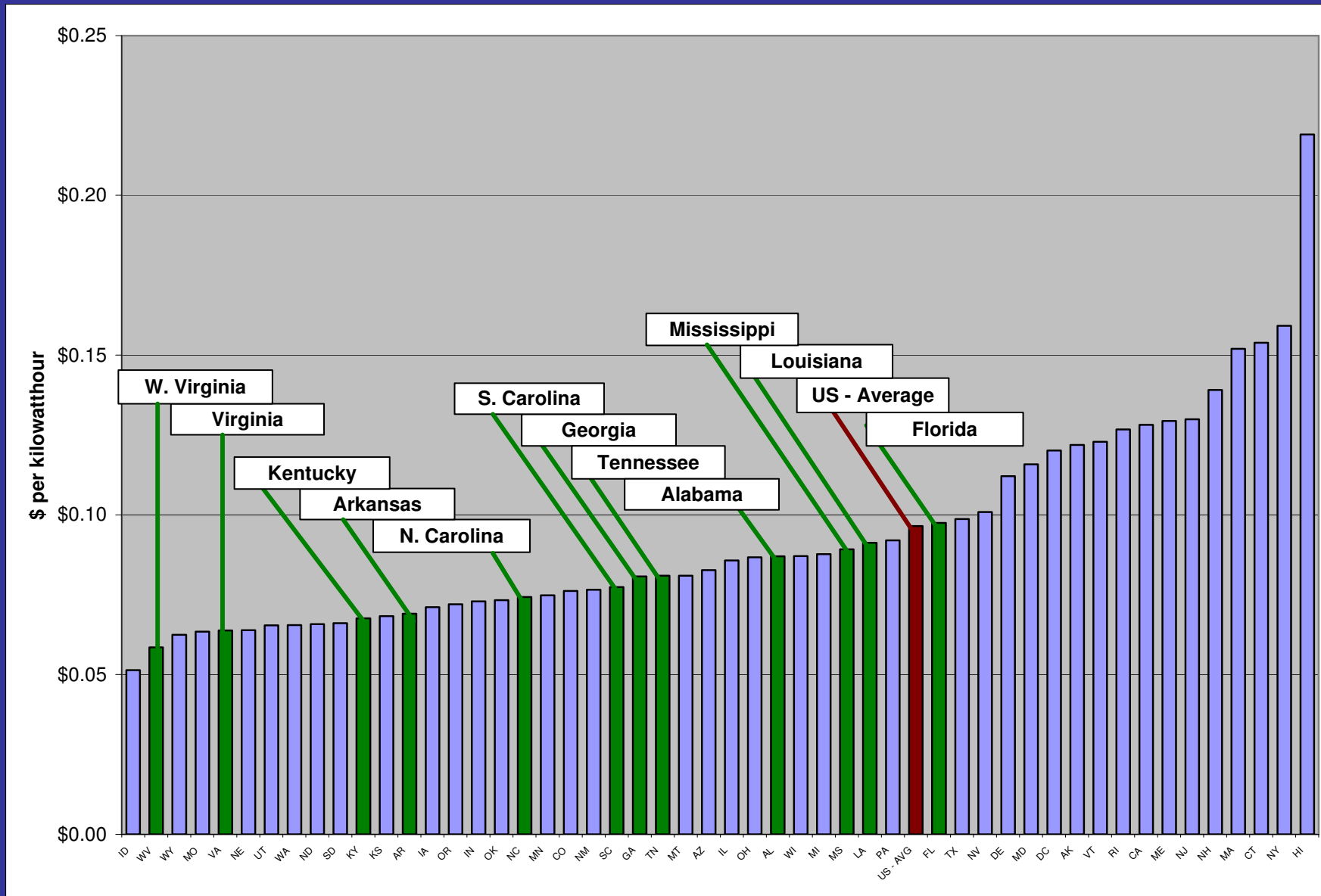
# 2007 Average Industrial Electric Rate

\$ per kilowatthour



# 2007 Average Commercial Electric Rate

\$ per kilowatthour





# Energy Productivity

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## Site Selection Magazine's 2008 Top State Business Climate Rankings

1. North Carolina
2. Tennessee
3. Alabama (Tied)
6. Florida
8. Virginia
10. Georgia
12. Kentucky (Tied)
14. South Carolina



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# Energy Productivity

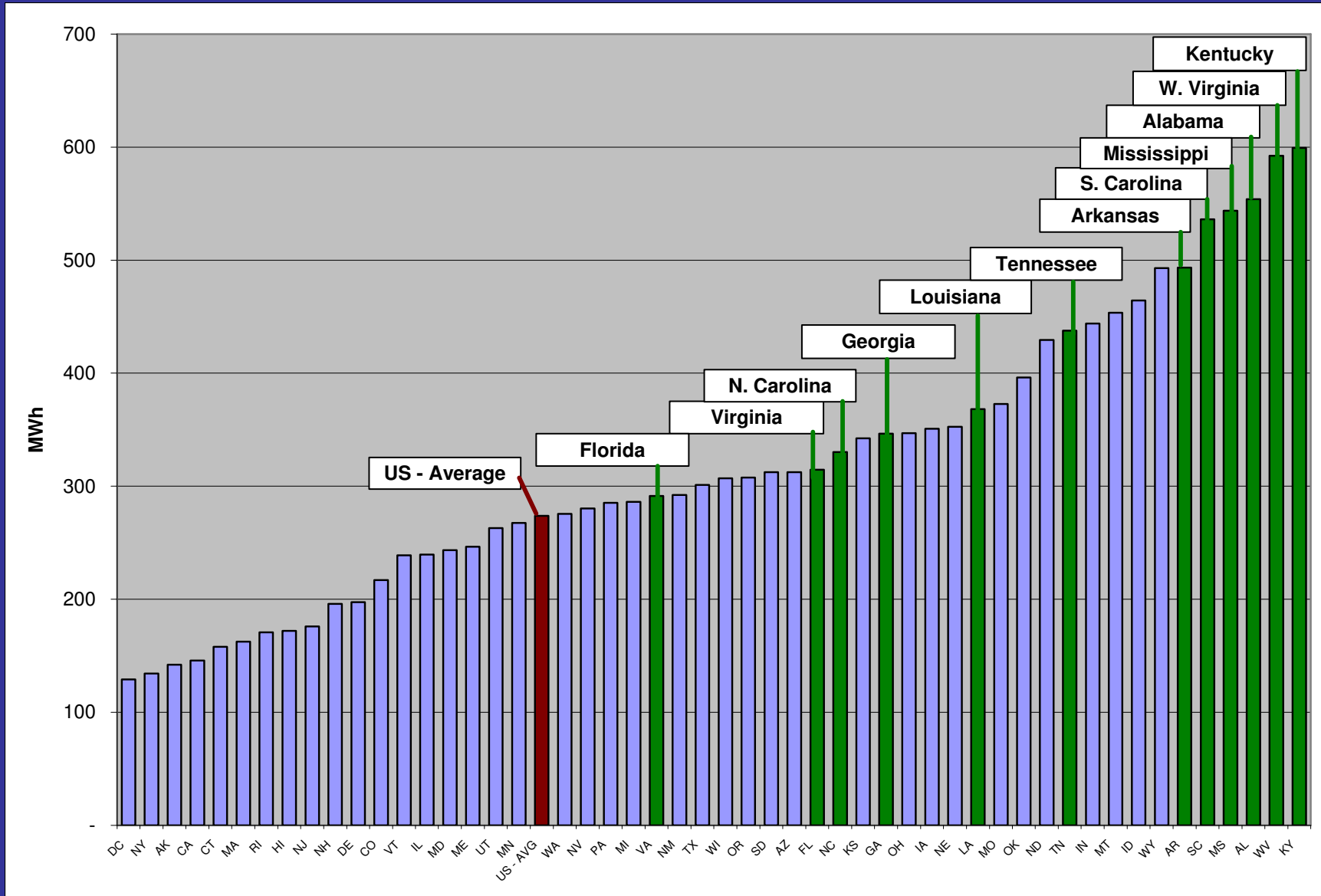
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Reality – rates are only part of the story

It also important to consider energy intensity, or how much energy is required to produce Million \$ of Gross State Product.

# 2007 Electric Energy Intensity in Gross State Product (GSP)

MWh Consumed per Million \$ of GSP





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# Energy Productivity

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Energy Productivity:

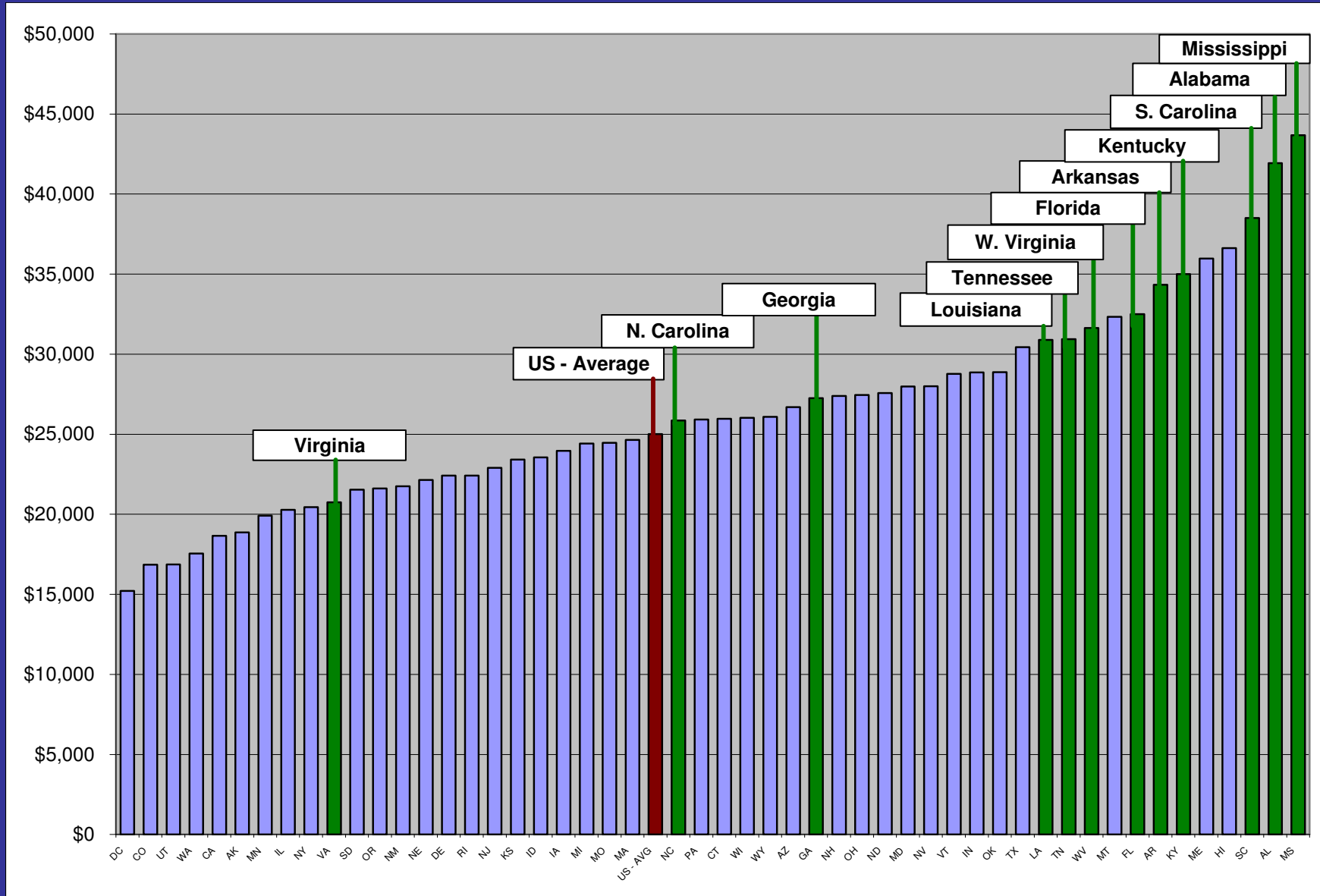
Energy Intensity \* Avg. Retail Rate

The Result:

Benefit of low prices are void after accounting for the high energy intensity of the Southeast.

# 2007 Electric Productivity in Gross State Product (GSP)

Electric Costs per Million \$ of GSP





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# Energy Productivity

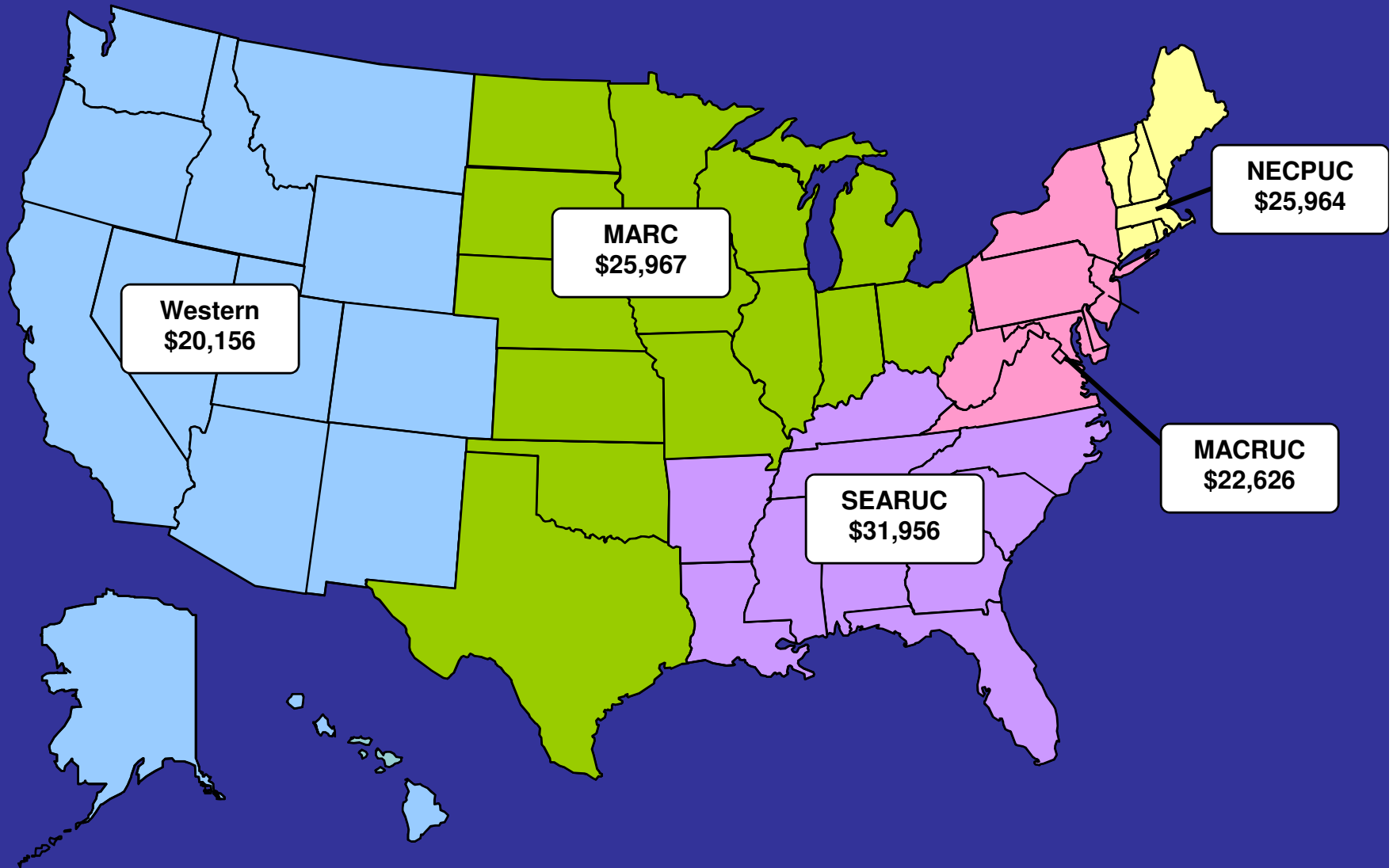
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Poor electric productivity in Southeast is distinct when states are grouped by regional regulatory commissions:

- Mid-America Regulatory Conference (MARC)
- Mid-Atlantic Conference of Regulatory Utility Commissioners (MACRUC)
- New England Conference of Public Utilities Commissioners (NECPUC)
- Southeastern Association of Regulatory Utility Commissioners (SEARUC)
- Western Conference of Public Service Commissioners (Western)

# 2007 Electric Productivity in Gross State Product (GSP)

Electric Costs per Million \$ of GSP





# Energy Productivity

Why does low energy productivity in the Southeast matter?

Improving productivity would:

- Allow companies to compete more effectively
- Lower bills for ratepayers by offsetting costs new generation - conventional or renewable
- Provide immediate job creation



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# National Action Plan for Energy Efficiency

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## Goal Statement:

To create a sustainable, aggressive national commitment to energy efficiency through gas and electric utilities, utility regulators, and partner organizations.

Facilitators – US Department of Energy and  
US Environmental Protection Agency



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# National Action Plan for Energy Efficiency

## Recommendations:

1. Recognize energy efficiency as a high-priority energy resource.
2. Make a strong, long-term commitment to implement cost-effective energy efficiency as a resource.
3. Broadly communicate the benefits of and opportunities for energy efficiency.
4. Provide sufficient, timely and stable program funding to deliver energy efficiency where cost-effective.
5. Modify policies to align utility incentives with the delivery of cost-effective energy efficiency and modify ratemaking practices to promote energy efficiency investments.



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# National Action Plan for Energy Efficiency

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## Available Resources:

- Clean Energy Resource Database
- Energy Efficiency Benefits Calculator
- Report - Understanding Cost-Effectiveness of Energy Efficiency Programs: Best Practices, Technical Methods, and Emerging Issues for Policy-Makers
- Building Codes and Energy Efficiency Fact Sheet

**[www.epa.gov/eeactionplan](http://www.epa.gov/eeactionplan)**



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# Contact

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